



THE VWWA WINTER CONFERENCE

February 19-20, 2020 | vawaterwellassociation.org/winterconference



SUPPORTING

Water Professionals

EXHIBITOR PROSPECTUS



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FEBRUARY 19-20, 2020

TERMS AND CONDITIONS

1. DEFINITIONS:

- a. "PRODUCER" shall mean Virginia Water Well Association.
- b. A Building Manager shall mean the facility manager or a designated representative during their absence.
- c. A "Premises" shall mean FREDERICKSBURG EXPO AND CONFERENCE CENTER (FECC).

2. ELIGIBILITY OF EXHIBITS: The Producer reserves the right to determine the eligibility of any company or product to exhibit in the show.

3. SUBLETTING OF EXHIBITS: No Exhibitor shall assign, sublet or apportion the whole or any part of his/her exhibit space.

4. RELOCATION OF EXHIBITS: The Producer reserves the right to alter locations as shown on official floor plan as deemed advisable or necessary.

5. BOUNDARIES: No part of any exhibit may extend beyond Exhibitors assigned space boundaries. Aisle space is controlled by the Producer.

6. EXHIBITS:

a. Exhibitors move in and set-up on 2/19/19, from 7:00 PM to 12:00 AM. All exhibits shall be completed and in operating order by 10:30 AM on 2/20/19.

b. No walls exceeding eight feet at back wall or three feet at sides may be constructed unless prior written permission is given by the Producer.

c. The Producer reserves the right to finish and decorate any unfinished partitions, backs of signs that are, in the Producers opinion, exposed to the public view. Exhibitor agrees to reimburse the Producer the actual cost of said finishing and/or decorating.

d. Dismantling of any display prior to the closing hour of the show is prohibited.

e. Exhibitors must comply with all state and local laws, rules, regulations and ordinances.

f. The Producer shall have sole control over all admission policies. No smoking will be permitted in the exhibit hall.

7. LIMITATION OF LIABILITY: The Exhibitor agrees to make no claim against the Producer, show Sponsor or the city or state wherein show is held for loss, theft, damage of goods, nor for any injury to him or his employees, suffered while show is being set up, taken down or in progress. Exhibitor agrees to indemnify and hold harmless the show Producer, show Sponsor and the city and state wherein the show is held, of all claims arising out of acts, omissions or negligence of Exhibitor, his employees or his agents.

8. INSURANCE: Exhibitors who desire insurance for their exhibits must purchase same at their own expense. (See section 16)

9. PERSONAL PROPERTY: The Exhibitor hereby waives all right under the Constitution and the laws of the Commonwealth of Virginia or any other state to claim personal property exempt as against any liability, debt or obligation arising under this agreement.

10. FOOD & BEVERAGES: No food or beverages shall be brought onto the premises except through the building concessionaire, who has been assigned those rights through a contract with the Producer.

11. FREE SAMPLES: No free samples of food, beverage or any product may be given away or otherwise distributed by Exhibitor or his agents without prior written approval of the Producer. (small candies, etc. excluded.)

12. FAILURE TO EXHIBIT: If the Exhibitor, being entitled to possession through this agreement, shall fail to take possession of or to use the premises, no rent refund shall be made and the full rent called for by this agreement shall be payable by the Exhibitor to the Producer as liquidated damages, and not by way

of penalty. Late setup is strictly prohibited and may result in forfeiture of the right to exhibit.

13. REMOVAL OF EFFECTS: The decorator shall have the right to remove all effects remaining on the premises after 5 pm on 2/21/19 at Exhibitors' expense and to store same at the sole expense of the Exhibitor, and without any liability therefore on the part of the FECC or the Producer or their agents.

14. DAMAGE:

a. Exhibitor, his agents, guests or patrons shall not injure, mar or in any manner deface the premises or equipment therein, and shall not cause or permit anything to be done whereby the premises or equipment therein shall be in any manner injured, marred, unduly soiled, defaced, lost, stolen or otherwise removed from the premises and will not drive or permit to be driven nails, hooks, tacks or screws into any part of the premises and will not make nor allow to be made any alterations of any kind therein. Should any of the aforementioned prohibited acts occur, Exhibitor agrees to promptly make restitution therefore to the Hotel by cash or certified check.

b. Exhibitor agrees that if any portion of his show space shall be damaged by the act, default or negligence of himself, or of his agents, employees, patrons or guests, Exhibitor will pay to the Hotel/Facility upon demand such sum as shall be necessary to restore the premises and/or equipment to their previous condition. Exhibitor hereby assumes full responsibility for the acts and conduct of all persons within his exhibit area.

15. MAINTAINING THE PEACE: The Producer or her representatives shall have the right to eject any disruptive or objectionable persons from the premises. Upon exercise of this authority, Exhibitor hereby waives any and all right or claim for damages against the Producer, the Hotel/Premises or their agents.

16. HOLD HARMLESS: The exhibitor assumes the entire responsibility and liability for losses, damages and claims arising out of injury or damage to exhibitor's displays, equipment and other property brought upon the premises of the Convention Center (Hotel) and shall indemnify and hold harmless the Hotel, agents, servants and employees from any and all such losses, damages and claims.

17. SELLING POLICY: Exhibitors shall not solicit business or distribute samples, catalogs, etc, in a manner that may be considered a noisemaker or show stopper.

18. TERMINATION OF THE SHOW: If the Producer determines that the premises wherein the show is being held have become unfit for occupancy or if they become materially interfered with by reason of strike, embargo, injunction, act of war, act of God, or any other act or event not the fault of the Producer, this agreement may be terminated by the Producer in the event of such termination. The Producer may, after deducting all cost and expenses, including a reserve for claims, refund to the Exhibitor as for complete settlement and discharge of said Exhibitors claims and demands, his pro-rate share of all monies paid by all exhibitors.

19. PAYMENT AND CANCELLATIONS: All exhibit spaces must be paid for in full prior to the opening of the show. No cancellations will be honored after January 28, 2019.

20. PRODUCER POWER: Exhibitor agrees that VVWA will have full power in a matter of interpretation, amendment and enforcement of all exhibitors rules and regulations. In all instances, VVWA's rulings will be final. All rights and privileges granted to exhibitor under this agreement and any subsequent amendments are subject to and subordinate to the master lease between the Virginia Water Well Association (VVWA) and the facility/Premises.

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#2020WC #VVWA



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PO BOX 1170 POWHATAN, VIRGINIA 23139



We are planning for 350 at a minimum and hope to exceed this by advertising to other industries, affiliated professions, new exhibitors and nonmembers across Virginia and through the surrounding states.



Early Bird Rates Expire November 1st

Bring new employees to see what our industry has to offer and to start them on their way to beginning relationships with not only licensed Water Well System Providers but licensed Onsite Soil Evaluators, Geologists, Scientists, Realtors, and the local youth and young adults from neighboring schools. Please book soon and reserve your space now!

Are you ready to kick off 2020? We are excited and looking forward to go back to Fredericksburg for the VWVA Winter Conference! We hope to see you there!

Greetings,

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THE VWVA WINTER CONFERENCE



CONFERENCE SCHEDULE

TUESDAY, FEBRUARY 18	10:00 AM - 7:00 PM	EXHIBITOR SETUP
WEDNESDAY, FEBRUARY 19	6:00 AM - 10:30 AM	EXHIBITOR SETUP
	8:00 AM - 5:00 PM	EDUCATION SESSIONS
	10:30 AM - 5:00 PM	EXHIBITION HALL OPEN
	5:00 PM - 6:00 PM	CASH BAR
	6:30 PM - 10:00 PM	DINNER BANQUET
THURSDAY, FEBRUARY 20	7:00 AM - 8:30 AM	BREAKFAST & GENERAL MEETING
	8:30 AM - 2:00 PM	EXHIBITION HALL OPEN
	9:00 AM - 5:00 PM	EDUCATIONAL SESSIONS
	2:00 PM - 7:00 PM	EXHIBITOR TEARDOWN